

BLAZY SUSAN UNILATERAL DISTRIBUTOR PRICING POLICY

BLAZY SUSAN UNILATERAL POLICY: ACTIVE DATE - 9/9/2022

This document was drafted as a unilateral policy and does not constitute an agreement. Dealers and resellers are free to exercise their own discretion and either abide or not by the policy's guidelines.

None of the terms or consequences discussed in this policy are subject to negotiation and no employee has the right to make changes or discuss changes with any reseller party.

WHAT IS THE PURPOSE OF THIS POLICY?

The purpose of this policy is to set the price floor high enough to encourage dealers to provide a higher level of service. This is designed to incentivize you as a Blazy Susan distributor to push the brand and encourage interbrand competition. This allows each distributor, regardless of scale, in the Blazy network to be able to compete while maintaining our premium reputation. Customers will look for the best service and shipping prices instead of going to the cheapest online reseller, preventing "free-loading", and allowing Blazy to thrive in your retail network!

WHO DOES THIS APPLY TO?

All Blazy Susan wholesalers and distributors and their respective distributor networks selling to retail stores in the USA. A retailer is any store, physical or online that sells Blazy Susan products to the end consumer. A distributor is any entity that sells Blazy Susan products for resale.

WHAT DOES THIS MEAN?

The pricing below in the "Minimum Price to Retailers" column dictates the lowest price distributors and/or wholesalers can offer to retailers, regardless of discounts, sales or "In-Cart" offers.

WHAT ARE THE CONSEQUENCES?

Violation of the Minimum Price to Retailers will result in termination of the supply of Blazy Susan products.

Blazy Susan LLC reserves the right to terminate supply of inventory to any parties violating the pricing given by Blazy Susan's active pricing policy. Blazy Susan will not be held accountable for any losses, present or future, incurred from this penalty.

HOW DO I COMPLY?

Maintain a sale price at or above the prices set in Table 1, this is the absolute floor price you can sell to a retail store. Product cannot be sold below this price regardless of sale or special discount.

BUT I ONLY SELL TO OTHER DISTRIBUTORS - HOW DOES THIS AFFECT ME?




















This policy does not govern your wholesale pricing to other distributors only to retailers or those who sell direct to consumers (Online stores or parties who utilize 3rd-Party Sellers (Ebay, Amazon, Etc..)).

The pricing structure shown in Table 2 is provided as a suggestion to help you maximize your distributor network and in no way is enforced as a part of this policy. Dealers and resellers are free to exercise their own discretion and either abide or not by the pricing given in Table 2.

PRODUCT IMAGE	DISPLAY BOXES PER CASE	PRODUCT NAME	MINIMUM WHOLESALE PRICE
	25	Pink Papers - 1 1/4" Standard 50 units per display box	\$28.00
	25	Pink Papers - King Size Slim 50 units per display box	\$30.00
	25	Pink Papers - King Size Wide 50 units per display box	\$30.00
	10	Pink Papers - High Roller Kit 16 units per display box	\$40.00
	25	Purple Papers - 1 1/4" Standard 50 units per display box	\$28.00
	25	Purple Papers - King Size Slim 50 units per display box	\$30.00
	25	Purple Papers - King Size Wide 50 units per display box	\$30.00
	10	Purple Papers - High Roller Kit 16 units per display box	\$40.00
	25	Ultra Thin Papers - 1 1/4" Standard 50 units per display box	\$28.00
	25	Ultra Thin Papers - King Size Slim 50 units per display box	\$30.00
	25	Ultra Thin Papers - King Size Wide 50 units per display box	\$30.00
	10	Ultra Thin Papers - High Roller Kit 16 units per display box	\$40.00
	25	Unbleached Papers - 1 1/4" Standard 50 units per display box	\$25.00
	25	Unbleached Papers - King Size Slim 50 units per display box	\$27.00
	25	Unbleached Papers - King Size Wide 50 units per display box	\$27.00
	10	Unbleached Papers - High Roller Kit 16 units per display box	\$37.00

PRODUCT IMAGE	DISPLAY BOXES PER CASE	PRODUCT NAME	MINIMUM WHOLESALE PRICE
	24	Pink Cones - Shortys 12 pk 21 units per display box	\$36.50
	24	Pink Cones - 1 1/4" 6pk 21 units per display box	\$28.50
	24	Pink Cones - King Size 3 pk 21 units per display box	\$26.50
	24	Pink PURIZE Cones - 1 1/4" 6 pk 21 units per display box	\$38.85
	24	Purple Cones - Shortys 12 pk 21 units per display box	\$36.50
	24	Purple Cones - 1 1/4" 6pk 21 units per display box	\$28.50
	24	Purple Cones - King Size 3 pk 21 units per display box	\$26.50
	24	Purple PURIZE Cones - 1 1/4" 6 pk 21 units per display box	\$38.85
	24	Ultra Thin Cones - Shortys 12 pk 21 units per display box	\$36.50
	24	Ultra Thin Cones - 1 1/4" 6pk 21 units per display box	\$28.50
	24	Ultra Thin Cones - King Size 3 pk 21 units per display box	\$26.50
	24	Unbleached Cones - 1 1/4" 6pk 21 units per display box	\$26.00
	24	Unbleached Cones - King Size 3 pk 21 units per display box	\$25.00

PRODUCT IMAGE	DISPLAY BOXES PER CASE	PRODUCT NAME	MINIMUM WHOLESALE PRICE
	24	Pink Pre Rolled Cones - Shorty 20 CT 12 units per display box	\$45.00
	24	Pink Pre Rolled Cones - 1 1/4" 20 CT 12 units per display box	\$45.60
	24	Pink Pre Rolled Cones - 98mm 20 CT 12 units per display box	\$46.20
	24	Pink Pre Rolled Cones - King Size 20 CT 12 units per display box	\$46.20
	24	Purple Pre Rolled Cones - Shorty 20 CT 12 units per display box	\$45.00
	24	Purple Pre Rolled Cones - 1 1/4" 20 CT 12 units per display box	\$45.60
	24	Purple Pre Rolled Cones - 98mm 20 CT 12 units per display box	\$46.20
	24	Purple Pre Rolled Cones - King Size 20 CT 12 units per display box	\$46.20
	24	Unbleached Pre Rolled Cones - Shorty 20 CT 12 units per display box	\$44.40
	24	Unbleached Pre Rolled Cones - 1 1/4" 20 CT 12 units per display box	\$45.00
	24	Unbleached Pre Rolled Cones - 98mm 20 CT 12 units per display box	\$45.60
	24	Unbleached Pre Rolled Cones - King Size 20 CT 12 units per display box	\$45.60

PRODUCT IMAGE	DISPLAY BOXES PER CASE	PRODUCT NAME	MINIMUM WHOLESALE PRICE
	36*	Pink Cones - Shortys 50 ct	\$8.50
	36*	Pink Cones - 1 1/4 50 ct	\$8.75
	36*	Pink Cones - 98mm 50 ct	\$9.00
	36*	Pink Cones - King Size 50 ct	\$9.25
	36*	Pink Cones - Queen Size 25 ct	\$9.50
	36*	Purple Cones - Shortys 50 ct	\$8.50
	36*	Purple Cones - 1 1/4 50 ct	\$8.75
	36*	Purple Cones - 98mm 50 ct	\$9.00
	36*	Purple Cones - King Size 50 ct	\$9.25
	36*	Purple Cones - Queen Size 25 ct	\$9.50
	36*	Ultra Thin Cones - Shortys 50 ct	\$8.50
	36*	Ultra Thin Cones - 1 1/4 50 ct	\$8.75
	36*	Ultra Thin Cones - 98mm 50 ct	\$9.00
	36*	Ultra Thin Cones - King Size 50 ct	\$9.25
	36*	Ultra Thin Cones - Queen Size 25 ct	\$9.50
	36*	Unbleached Cones - Shortys 50 ct	\$8.00
	36*	Unbleached Cones - 1 1/4 50 ct	\$8.25
	36*	Unbleached Cones - 98mm 50 ct	\$8.50
	36*	Unbleached Cones - King Size 50 ct	\$8.75

PRODUCT IMAGE	DISPLAY BOXES PER CASE	PRODUCT NAME	MINIMUM WHOLESALE PRICE
	50	Pink Filter Tips 25 units per display box	\$8.50
	50	Purple Filter Tips 25 units per display box	\$8.50
	50	Unbleached Filter Tips 25 units per display box	\$8.50
	18	Pink Pre-Rolled Filter Tips 100 Tips per Tin 12 units per display box	\$54.00
	18	Purple Pre-Rolled Filter Tips 100 Tips per Tin 12 units per display box	\$54.00
	6	Purize Filter Tips - Xtra Slim 100 ct Jar 10 units per display box (Pink or Purple)	\$140.00
	12	Purize Filter Tips - Xtra Slim 50 ct Bag 20 units per display box (Pink or Purple)	\$110.00
	12	Purize Filter Tips - Regular, 50 ct Bag 10 units per display box (Pink or Purple)	\$60.00
	20	Purize Filter Tips - Xtra Slim 10 ct Box 20 units per display box (Pink or Purple)	\$36.00
	20	Purize Filter Tips - Regular 10 ct Box 20 units per display box (Pink or Purple)	\$36.00

PRODUCT IMAGE	DISPLAY BOXES PER CASE	PRODUCT NAME	MINIMUM WHOLESALE PRICE
	50	Rose Wraps 25 units per display box	\$23.00
	50	Rose Cones 10 units per display box	\$14.20
	50	Tea Leaf Wraps 25 units per display box	\$23.00
	50	Tea Leaf Cones 10 units per display box	\$14.20
	50	Russian Cream Tea Leaf Wraps 25 units per display box	\$23.00
	50	Russian Cream Tea Leaf Cones 10 units per display box	\$14.20
	50	Honey Lemon Tea Leaf Wraps 25 units per display box	\$23.00
	50	Honey Lemon Tea Leaf Cones 10 units per display box	\$14.20
	50	Peach Tea Leaf Wraps 25 units per display box	\$23.00
	50	Peach Tea Leaf Cones 10 units per display box	\$14.20












PRODUCT IMAGE	DISPLAY BOXES PER CASE	PRODUCT NAME	MINIMUM WHOLESALE PRICE
	25	Dead Head Rolling Co - 1 1/4" Standard Rolling Papers 50 units per display box	\$28.00
	25	Dead Head Rolling Co - King Size Slim Rolling Papers 50 units per display box	\$30.00
	25	Dead Head Rolling Co - King Size Wide Rolling Papers 50 units per display box	\$30.00
	24	Dead Head Rolling Co - 1 1/4" Pre Rolled Cones, 6pk 21 units per display box	\$28.50
	24	Dead Head Rolling Co - King Size Pre Rolled Cones, 3 pk 21 units per display box	\$26.50
	36*	Dead Head Rolling Co - 1 1/4 Pre Rolled Cones, 50 ct	\$8.75
	36*	Dead Head Rolling Co - 98mm Pre Rolled Cones, 50 ct	\$9.00
	36*	Dead Head Rolling Co - King Size Pre Rolled Cones, 50 ct	\$9.25
	20	Dead Head Rolling Co - Grinders 6 units per display box (4 designs)	\$16.25
	40	Dead Head Rolling Co - 650 mAh Batteries 10 units per display box (4 designs)	\$9.50
	200*	Dead Head Rolling Co - Small Rolling Tray (8 designs, 1 design per case)	\$6.50
	100*	Dead Head Rolling Co - Medium Rolling Tray (8 designs, 1 design per case)	\$8.75

* SOLD AS SINGLE UNIT

PRODUCT IMAGE	DISPLAY BOXES PER CASE	PRODUCT NAME	MINIMUM WHOLESALE PRICE
	6*	Pink Cones - 1 1/4 900 ct	\$63.00
	6*	Pink Cones - 98mm 800 ct	\$64.00
	6*	Pink Cones - King Size 800 ct	\$64.25
	6*	Unbleached Cones - 1 1/4 900 ct	\$61.00
	6*	Unbleached Cones - 98mm 800 ct	\$62.00
	6*	Unbleached Cones - King Size 800 ct	\$62.25
	6*	Purple Cones - 1 1/4 900 ct	\$63.00
	6*	Purple Cones - 98mm 800 ct	\$64.00
	6*	Purple Cones - King Size 800 ct	\$64.25







* SOLD AS SINGLE UNIT

PRODUCT IMAGE	DISPLAY BOXES PER CASE	PRODUCT NAME	MINIMUM WHOLESALE PRICE
	100*	Aluminum 4-Piece Grinder 6 colors to choose from 1 color per case of 100	\$15.00
	20	Herb Saver Grinder - Large	\$39.00
	20	Herb Saver Grinder - Mini	\$54.00
	18	Cone Packer and Roach Tool 36 tools per jar	\$46.00
	24*	Resin Blaster Glass Cleaner	
	100*	Resin Blaster Magnetic Scrubber	\$11.00
	30	Resin Blaster Glass Caps 10 units per box	\$4.75
	20	Bamboo Rolling Machine - 78mm 12 units per display box	\$51.00
	20	Bamboo Rolling Machine - 110mm 12 units per display box	\$57.00
	20	Bamboo Rolling Machine - 110mm Wide 12 units per display box	\$66.00
	12	Cone Rolling Tool Mixed Design 48 units per display box	\$150.00
	100	PURIZE Filter Tip Adapter - 2 Pk 10 units per display box (4 colors)	\$9.00
	200*	Classic Ashtray (2 designs, 1 design per case)	\$4.25
	28*	Blazy Smokers Kits (8 Designs, 1 design per case)	\$20.00
	60*	125ML UV Glass Jar	\$8.60

PRODUCT IMAGE	DISPLAY BOXES PER CASE	PRODUCT NAME	MINIMUM WHOLESALE PRICE
	60*	Cotton Buds - 300 ct (Pink and White)	\$4.00
	144*	Cotton Buds - 100 ct (Pink and White)	\$2.00
	30	Secret Box Battery 6 Units per Mixed Display	\$10.00
	24	Classic Pen Battery 30 Units per Display - 1 Color (Pink, Purple, OR Black)	\$8.50
	176*	14mm Quartz Banger	\$13.75
	20	45mm Dab Jars - 24 ct Display	\$32.00
	20	32mm Dab Jars - 52 ct Display	\$40.00
	150*	Silicone Ashtray 9 colors to choose from 1 color per case of 150	\$5.50
	150*	Silicone Dab Station 9 colors to choose from 1 color per case of 150	\$5.50
	50*	Deluxe Dab Station 9 Colors to choose from 1 color per case of 50	\$8.75
	25*	Silicone Dab Pad 12 colors to choose from 1 color per case of 25	\$8.00

PRODUCT IMAGE	DISPLAY BOXES PER CASE	PRODUCT NAME	MINIMUM WHOLESALE PRICE
	10*	Blazy Susan Spinning Rolling Tray - Black	\$52.00
	10*	Blazy Susan Spinning Rolling Tray - Cherry	\$52.00
	10*	Blazy Susan Spinning Rolling Tray - Pink	\$52.00
	10*	Blazy Susan Spinning Rolling Tray - Birch	\$50.00
	15*	Dab Tray - Black	\$25.00
	15*	Dab Tray - Cherry	\$25.00
	15*	Dab Tray - Pink	\$25.00
	15*	Dab Tray - Birch	\$25.00
	50*	Stainless Steel Tray (3 colors)	\$10.00
	30*	Hemp Plastic Rolling Tray (3 colors)	\$12.50
	100*	Tin Rolling Tray, Medium	\$7.00
	200*	Tin Rolling Tray, Small	\$4.75
	50*	Tin Rolling Tray with Lid, Medium (6 designs)	\$7.00
	100*	Tin Rolling Tray with Lid, Small (9 designs)	\$4.75

* SOLD AS SINGLE UNIT

PRODUCT IMAGE	DISPLAY BOXES PER CASE	PRODUCT NAME	MINIMUM WHOLESALE PRICE
	18*	Classic Stashpack (Pink & Purple)	\$29.00
	20*	Step and Repeat Stashpack	\$32.00
	50*	Over-the-Shoulder Bag (Pink & Purple)	\$24.25
	100*	Cross-Body Bag	\$26.00
	26*	Stash Bag (Pink, Purple, & Black)	\$33.25
	75*	Fanny Pack (Pink & Purple)	\$15.00

* SOLD AS SINGLE UNIT